Lift Line Newsletter

February 2023

Raising the Standards for Material Handling since 1979.



Pallets and Dumpers and

Checklists oh my!

It's February which means that love is in the air and who doesn't love a good deal!

We are adding a new product to our rental fleet: Self-Dumping Hoppers. Not sure what that is or if you need it? Browse through the newsletter for more information.



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SHOUT OUT TO ...

Everyday Publications

Everyday Publications was founded as a not-for-profit Christian publishing company in 1964 by a husband and wife who had served as missionaries in the DR Congo. Initially their concern was to produce simple Bible study materials for people in Africa. They were written in simplified English and immediately translated into Congo Swahili. Today we publish over 400 titles in five languages. We continue to produce simple English for those that speak English as a second language but also have translators in Congo Swahili, French and Portuguese which are all languages spoken in Africa. In addition, many of our titles have been translated into Spanish for North, South and Central America.



As the number of titles has grown so have our warehousing needs. We required more space and shelving that is higher. It has become increasingly inefficient and dangerous to have people climbing ladders and bringing down one box at a time. We recently expanded into a larger space and are re-arranging all of our

shelving for greater efficiency. We began looking for a lift late last year that would provide greater productivity and increased safety for our logistics team. We were so grateful to find the Blue Giant lift. Our board approved the purchase in December and we were able to take delivery on January 10, 2023. Thank you for your help in sourcing and delivering this lift to us in time for our full warehouse reorganization.



www.everydaypublications.org

West Pier

At WestPier, safety is our priority. The Liftline Team have responded to our requests in a timely manner to decrease the maximum speed that our propane lift trucks can travel. They were able to utilize their expertise in the industry to develop a simple mechanical limiter to limit the speed when it was not possible to complete this task through the engine/electronics on our legacy lift trucks.

WestPier is committed to offering our customers the highest level of service possible with an aggressive industry leading delivery standard of 3-5 business days of all in-stock product across our delivery network. WestPier has distribution locations in Port Colborne, Montreal, and Dartmouth in which we routinely service Ontario, Quebec, and The Maritimes from our distribution points. WestPier is a Shell Lubricants Master Certified Distributor in Canada, and we offer a full complement of industrial products, lubricants, and related fluids from our Port Colborne location, while the Montreal and Dartmouth location's focus are lubricants and related fluids.

As a proud member of the Green Collar Program since 2021, WestPier is a Net Zero Certified business. We have made

the commitment to operate carbon neutral by reducing our carbon footprint and offsetting the remainder by investing in carbon credits in Nature Based Solutions. This commitment to carbon neutrality, the daily priority we put on safety, and the amazing team and culture we have developed at WestPier have given us the opportunity for continued growth and the ability to be your trusted supplier well into the future.



www.westpier.ca



Canal Block

In 1995, the Bylsma family opened the doors of Canal Block, previously the site of Port Colborne Block. As one of Southern Ontario's newest concrete masonry producers we pride ourselves on the principles of hard work, dedication and quality that have made our family business a growing success for the past 20 years. With this growth comes the need for equipment. Lift Line has provided us with a lift truck that meets our specific needs.

Introducing Canal Block's Production Block, our friendlier 'green' product as the manufacturing of these blocks with our unique design allows for far less virgin materials to be used than standard concrete masonry units.

The staff of Canal Block recognizes the need to reduce impact on the environment, we continually strive to achieve sustainable goals in all areas of operations to reduce waste, recycle, and be as green as possible wherever possible. We also firmly believe in giving back to our community through such efforts as hosting an annual Christmas luncheon at the Welland Mission and by hiring many of our entry level staff through community based government programs.



www.canalblock.com

NEED INSPECTION BOOKLETS?

We can help you out!

The operator should carry out a visual check ("circle" check) before starting the forklift. After completing the visual pre-start check, the operator should do an operational pre-use check. These booklets are perfect for the job!

Forklift inspection booklets can be purchased individually or in a case of 50. Lift Truck and AWP options are available.

Individual booklet - \$7.00 Case of 50 - \$325.00 (\$6.50 each)



SELF-DUMPING HOPPERS

A self-dumping hopper is an essential forklift attachment for any commercial and industrial workspace dealing with large and heavy (waste) materials. The dump hopper is used in a variety of industries such as construction, warehousing and lumber processing to store and relocate heavy loads with a fork truck.

Excellent for handling heavy, bulky scrap, in-plant housekeeping, in-process materials, sorting and storing, castings, wood, metal chips, recyclables, and sludge.



FOR SALE

- 1 Cubic Yard \$1,050.00
- 2 Cubic Yards \$1,725.00
- 3 Cubic Yards \$2,120.00

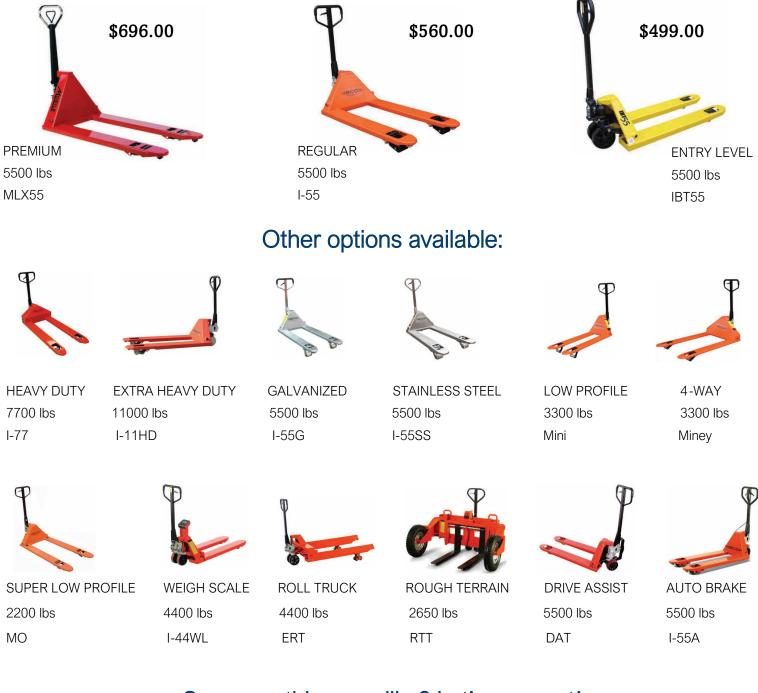
Other sizes available upon request. 6-8 week lead time.

FOR RENT—1 cu yd

Weekly \$100.00 Monthly \$250.00



Did someone say PALLET TRUCK??

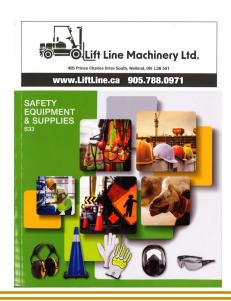


See something you like? Let's connect!



NEW CATALOGUES ARE HERE! GET YOURS TODAY!

This catalogue contains all of the safety equipment and supplies that you need. Reach out to Greg, Bill or Shelly for your copy or to place an order.



44 years ago Lift Line Machinery Ltd. began with the following Customer Bill of Rights :

Our Customers Have the Right to Expect: -timely service as viewed from their perspective; -service at a reasonable expense; -courtesy, respect and empathy regardless of the situation; -us to listen so as to understand their problems; -communicate clearly and concisely with them; -us to fix it right the first time and provide zero defects; -expect all of our people to be qualified; -us to be dedicated to go the extra mile; -personalized service that addresses their specific needs; -cleanliness in whatever our service for them might be. We have stuck to this Customer Bill of Rights every day since 1979!